

Business Paper

EXTRAORDINARY COUNCIL MEETING

**ALBY SCHULTZ MEETING CENTRE,
COOTAMUNDRA**

11:00AM, WEDNESDAY 3RD FEBRUARY, 2021

Administration Centres: 1300 459 689

The Mayor & Councillors
Cootamundra-Gundagai Regional Council
PO Box 420
Cootamundra NSW 2590

NOTICE OF MEETING

An Extraordinary Meeting of Council will be held in the Alby Schultz meeting Centre, Cootamundra:

Wednesday, 3rd February, 2021 at 11:00AM

The agenda for the meeting is enclosed.

Phillip McMurray
General Manager

AGENDA

Order Of Business

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1 ACKNOWLEDGEMENT OF COUNTRY

Council acknowledges the Wiradjuri people, the Traditional Custodians of the Land at which the meeting is held and pays its respects to Elders, both past and present, of the Wiradjuri Nation and extends that respect to other Aboriginal people who are present.

ADJOURN MEETING FOR OPEN FORUM**2 OPEN FORUM****RESUME OPEN MEETING****3 APOLOGIES****4 DISCLOSURES OF INTEREST**

5 GENERAL MANAGER'S REPORT

5.1 FINANCE

5.1.1 APPLICATION FOR SPECIAL RATE VARIATION 2021

DOCUMENT NUMBER	342664
REPORTING OFFICER	Kay Whitehead, Interim Deputy General Manager
AUTHORISING OFFICER	Phillip McMurray, General Manager
RELEVANCE TO COMMUNITY STRATEGIC PLAN	<p>4. Good governance: an actively engaged community and strong leadership team</p> <p>4.1 Decision-making is based on collaborative, transparent and accountable leadership</p>
FINANCIAL IMPLICATIONS	There are no Financial implications associated with this report.
LEGISLATIVE IMPLICATIONS	Compliance with S508(A) of the Local Government Act, 1993.
POLICY IMPLICATIONS	There are no Policy implications associated with this report.
ATTACHMENTS	<p>1. Delivery Plan Addendum ↓</p> <p>2. Long Term Financial Plan Addendum ↓</p>

RECOMMENDATION

1. That the Addendum to 2018-2021 Delivery Program and Long Term Financial Plan for 2020/21 to 2029/30 be adopted with incorporation of amendments arising from community consultation.
2. Council adopt the Rates and Financial Charges Hardship Policy and Debt Recovery policy as presented to the December 2020 meeting of Council.
3. Council make application to the Independent Pricing and Regulatory Tribunal (IPART) for a Special Rate Variation (SRV) under Section 508(A) of the Local Government Act 1993 to be permanently included in the rate base, of successive rate increases of 20%, 16%, 5% and 5%, commencing in 2021/22, amounting to a cumulative 53.5% increase over four years.
4. That, reflective of community feedback detailed in the report, IPART consider a mechanism for a review process to be undertaken in 12 months' time following a determination of the Minister for Local Government in response to a proposal to demerge Cootamundra-Gundagai Regional Council (CGRC), without either CGRC or demerged Gundagai and Cootamundra Councils having to undergo another costly and emotionally challenging full SRV application process.
5. Council note the conclusion of community engagement on the proposal and acknowledge the community's contribution in developing the final application.
6. Council continue to pursue operational efficiencies through continuing implementation of regular service reviews.

7. A further report be submitted to Council following IPART's determination of Council's application.

Introduction

At the Ordinary Meeting held 27th October 2020, Council resolved (Min. no.317/2020) to notify IPART of its intention to apply for a Special Rate Variation under S508(A) of the Local Government Act, 1993, (the Act) to be retained permanently in the rate base.

Subsequently, at an Extraordinary Meeting held 3rd December, 2020 Council resolved (Min. no. 412/2020) to endorse community consultation being undertaken in relation to a proposed SRV under Section 508(A) to be permanently included in the rate base, of successive rate increases of 19%, 18%, 5%, 5% and 5%, commencing in 2021/22, amounting to a cumulative 62.6% increase. The impact of the proposed rate increase on each rating classification was detailed in the report and in documentation mailed to all ratepayers and made available online.

Council resolved to undertake a range of community engagement activities in relation to the proposed SRV as detailed in the report submitted to the meeting, and that Professor Joseph Drew undertake further examination of ratepayer capacity to pay.

A Draft Addendum to Delivery Program 2018-2021, Long Term Financial Plan, and Rates and Financial Charges Hardship Policy and Debt Recovery Policy were placed on public exhibition.

Discussion

Council sought quotations for consultants to assist with the work, and Professor Drew was appointed.

Need for Special Rate Variation

In its adopted Operational Plan for 2020-2021, Council included a statement about proposed Special Rate Variation (SRV) as follows:

'In January, 2020 Council engaged Professor Joseph Drew from the University of Technology Sydney to prepare a submission for the Local Government Boundaries Commission proposal to re-establish the pre-merger councils.

In preparing the submission, Professor Drew conducted a full review of Council's finances. The review observed that Council's rates are significantly lower than the average of our class (OLG Group 11) and recommended Special Rate Variations (SRV) of 17.5% in each of the 2021/22 and 2022/23 years and 10% in the 2023/24 year, before returning to the rate peg the following year.'

Council has updated fiscal data since the time of Professor Drew's original report in light of the final results for 2019/20 and a review of 2020/21 budget year to date. Council has carefully re-examined its long term financial plan (LTFP) and asset management plans.

Some adjustments have been made to projections based on the Draft Financial Statements for 2019/20, and are consistent with the independent report produced by Deloitte Touch Tohmatsu (Deloitte report) for the Boundaries Commission (with data updated based on the Draft Financial Statements 2019/20 and budget review to date 2020/21) and the Financial Sustainability Report

and Addendum prepared by Professor Joseph Drew (the Drew report). The Drew reports and Deloitte report are published on Council's website for the information of the community.

The Draft Long Term Financial Plan (LTFP) and Draft Addendum to Delivery Program were placed on public exhibition following the Extraordinary Meeting held 3rd December, 2020.

Alternatives to an SRV that have been considered or are included in the LTFP include, (i) increase to non-regulated fees and charges, (ii) reduction to capital works, (iii) reduction to staff costs, (iv) increases to operating efficiency, (v) taking out of additional debt, and (vi) greater grant income. Despite these measures, without a SRV included in income the balance of unrestricted cash is predicted to reduce to zero around the end of the 2021/22 financial year.

CGRC comprehensively reviewed all of its non-regulated fees and charges before publication of its 2020/21 Operational plan. Fees were reviewed with emphasis placed on recovery according to supply-side marginal cost including full overheads.

As part of its efforts to dispel fiscal illusion Council engaged Professor Drew to conduct a thorough review of financial sustainability early 2020. This review included public meetings, a comprehensive report, and a series of information videos to explain local government finance matters to residents. The review flagged significant increases to rates (SRV), and was the catalyst for an efficiency drive prior to the finalisation of the 2020/21 budget. In addition, CGRC conducted rate harmonisation for the commencement of the 2020/21 year.

Capital renewal works for transport assets throughout the LTFP are lower, but not significantly so than those recommended by the Moloney report. Capital works included for the Buildings, Parks and Waste Asset class are not sufficient to prevent further increases in backlog. Capital works for transport assets have been reduced by \$1 million in 2020/21 as a result of successful grant applications.

Council has already reduced staffing costs relating to consultants and overtime thus far in 2020/21. Moreover, Council plans to make a further reduction of \$500,000 p.a. from 2022/23 onwards.

During preparation for the 2020/21 budget, Council did significant work to improve efficiency and is on target to realise savings in excess of \$2 million. These savings will continue in the ensuing years.

Council has drawn down \$8.4 million dollars of debt (for major water and sewerage works and plant purchase). The LTFP to support this SRV involves an additional general fund debt of \$1 million to meet matching grant criteria for transport infrastructure.

The purpose of this SRV application is to try to assure financial sustainability, with a view to maintaining service levels wherever possible, in response to very significant cost pressures imposed by the May 2016 forced amalgamation and subsequent rate path freeze.

Consultation Activities

The table below outlines the activities which Council has undertaken in order to provide opportunities for residents to share their thoughts on the SRV proposal.

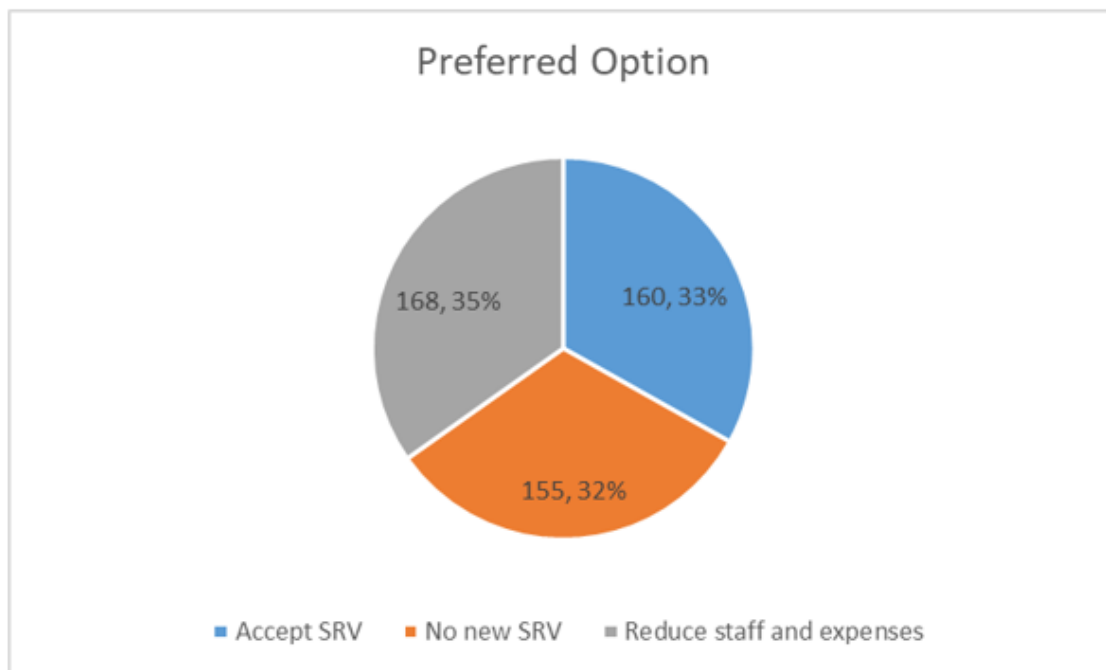
Date	Engagement	Target Audience
18/12/20	Mail-out to all ratepayers with reply paid envelope.	All ratepayers (approximately 6,500)

18/12/20	Comprehensive Fact Sheet.	Included in aforementioned mail-out and also posted to the Council website.
18/12/20	First Survey.	Included in mail-out to all ratepayers. Also available at Council offices and online. Return date set at Tuesday 12 th January, 2021, however late surveys accepted. 534 surveys returned to Council which is a return rate of 8.3%.
16/12/20	Media Release.	All consumers of regional media communications.
11/12/20	Piece in Council Christ-mass newsletter.	All residents.
11/12/20	Paid Advertising.	Readers of major local newspapers – Cootamundra Times, and Gundagai Independent.
18 and 19/1/21	Community Meetings. One held in each of the major towns as detailed in the Fact Sheet.	All ratepayers, residents and interested parties.
18 and 19/1/21	Citizen Juries. One in each of the major towns as detailed in the Fact Sheet.	12 people selected at random from 46 and 19 Expressions of Interest completed by Cootamundra and Gundagai residents respectively. Workshop duration of over five hours, culminating in a written jury verdict.
20 and 21/1/21	All day listening posts in each major town as detailed in the Fact Sheet.	All people able to travel to town. A record of all interactions is included in the Register of SRV contacts.
16/12/20	Information Videos to accompany Fact Sheet and Survey.	All people able to access the internet. Videos were also available for viewing at Council offices and the listening posts.
18 and 19/1/21	Post Community Meeting survey.	All attendees at the open invitation Community Meetings.
From 18/12/20 Onwards	Comprehensive reports on financial sustainability ('need'), capacity to pay, debt capacity, and efficiency.	Available on the Council website, at Council Offices and at the listening posts. Referred to in the community meetings and citizen juries.

Outcomes of Consultation

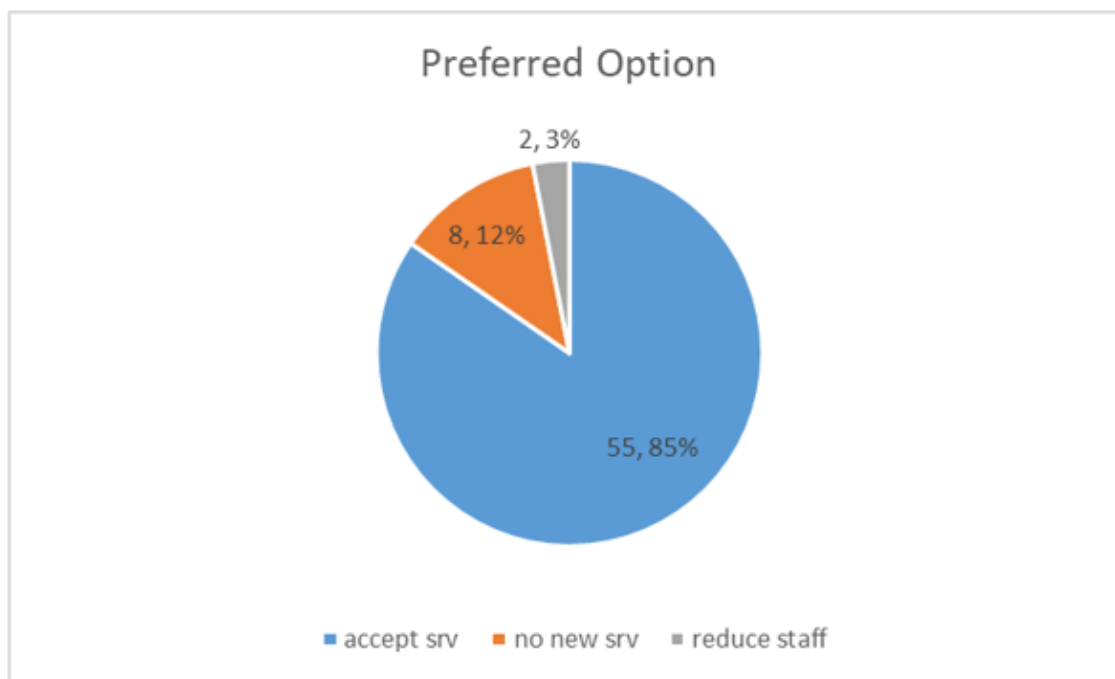
The first survey was completed in response to information provided in Council's information mail-out, fact sheet, media releases, newsletter, and information available online. 534 surveys were returned of approximately 6,500 posted out. Responses were divided as shown in the following pie

graph, with approximately one third of respondents accepting the proposed SRV, one third opposing the proposed SRV, and the remainder indicating Council should reduce staff and recurrent costs. Many surveys indicated a preference to demerge. 94% of respondents indicated they were aware of options for further information, 76% indicated they were aware of the need for a SRV and 90% responded that they were aware of the effect of the proposed SRV on average rates in each category.



The responses to this first survey informed presentation material for the citizen juries and the community meetings, and a second survey was prepared for distribution at these consultations.

Around 36 surveys were returned from the Gundagai meeting and 34 from the Cootamundra meeting. However counts on the night suggested there were around 60 people in attendance at the Cootamundra meeting. Each community meeting took around two hours and included a presentation of around eighty minutes as well as a Question & Answer session. With more comprehensive information there was overwhelming support in favour of the proposed SRV when asked the same question that appeared in the first survey per the pie chart below. Respondents were asked whether they had filled out the first survey, and if so, whether their response had changed. Just over two thirds of respondents indicated their position had changed, indicating the effectiveness of the community meetings and Council's engagement strategy.



There was strong feedback that respondents wanted Council to be accountable for producing greater efficiencies. Once again there was strong feedback that a demerger should be sought. In particular, responses urged IPART to approve the SRV and also somehow acknowledge the community's preference for a de-amalgamation.

The Cootamundra Jury comprised 11 people. The jury received comprehensive information from Professor Drew for approximately 2 hours and then called a number of 'witnesses', including the General Manager, Manager of Finance, Mayor and Deputy Mayor. The jurors were given opportunity to alter the Long Term Financial Plan to model different SRV possibilities. The jury was then asked to write a joint verdict in which they answered 12 questions.

11 of 12 jurors agreed with the need for an SRV, but preferred slightly different rises and timing for the increases. As a group, they suggested a four year cumulative increase of 53.5% (totalling 57.3% over 5 years compared to the original proposal for 62.6% over 5 years) was appropriate (20%, 16%, 5%, 5%). The jurors' willingness to pay was contingent on a number of matters including 'buy-in' by Councillors and senior executives, improved efficiency, better work culture, better use of technology, and de-amalgamation. Jury members were understandably concerned about peoples' capacity to pay, hence the proposal for a lower SRV. The jury agreed that Council had taken sufficient measures to ensure citizen awareness. The jury took just over 6 hours to complete.

The same process was undertaken the following day for a Gundagai Jury. Jurors called the Manager of Finance, General Manager, Mayor and a Councillor to give evidence.

After evidence was received Professor Drew again used the modified version of the LTFP and encouraged jurors to experiment with various options. However, there was a strong feeling that a de-amalgamation was non-negotiable and that only a single year would be consented to unless the de-amalgamation was approved and executed. Professor Drew urged the jury to think carefully about their decision and consider what would happen if the de-amalgamation was not forthcoming, emphasising the likelihood of being placed into financial administration and the negative effects of doing so. Professor Drew also outlined the high costs involved in pursuing a SRV, at a later time, as well as the disruption to the community. However, the process was an independent one and the jurors proceeded to give their verdict of just 25% for one year only. All of the verdicts were unanimous and strongly advocated for by the jury. The Gundagai jury felt that the situation they

are now faced with is entirely the result of bad public policymaking back in May 2016. They urged the State government to act ethically and compensate the community for the fiscal damage done to them. The jury process took just over five-and-a-half hours to complete.

Following this second jury outcome, Professor Drew approached individual Cootamundra jurors seeking further feedback. 7 of the jurors agreed that there should be a mechanism enshrined in the IPART approval instrument to require Council to re-engage with the community after the first year, which would fall after the Minister's determination following the Boundaries Commission findings – ie the community would then know whether the preferred demerger would go ahead. It was also considered that this would provide Council with strong incentive to demonstrate further efficiencies and cost reductions. 1 Cootamundra juror agreed with the Gundagai jury proposal for a single year 25% increase, and 2 jurors continued to endorse the Cootamundra jury finding. 1 juror said 'no SRV' and 'immediate de-amalgamation'.

Two full day listening posts were conducted in each of Cootamundra and Gundagai and a number of casual contacts were made and recorded with customer service staff and councillors. In all, 80 contacts were recorded in a register with similar responses and comments.

Summary of consultation

There are a number of common themes throughout the consultation:

1. There is a general acceptance that CGRC does require additional revenues in order to address a structural budget imbalance.
2. There is a general consensus that CGRC needs to do more work on efficiency and cost control.
3. There seems to be a genuine fear that CGRC may not vigorously pursue all efficiency options if the whole SRV is approved without conditions.
4. People do want Council to demonstrate that they can reduce costs even more aggressively than outlined in the Fact Sheet.
5. Many ratepayers blame the merger for the need for an SRV, and would prefer to demerge, and a number state they will only accept an SRV if a demerger proceeds.
6. All parties have expressed a frustration with the delays by the Boundary Commission and Minister.
7. Most people do want to avoid the pecuniary and emotional cost of a subsequent SRV next year, if at all possible.

Impact on Affected Ratepayers

Professor Drew has undertaken an econometric review of CGRC residents' capacity to pay local government rates. In summary, this study concluded that the community does have the capacity to pay additional taxation. Professor Drew's detailed report is published on Council's website.

However, it was acknowledged by Professor Drew and clearly articulated in responses to community engagement, that many people were unhappy about the advertised proposed increases, particularly following rate harmonisation implemented in 2020/21.

Modification of Proposal

As a result of feedback from community consultation, a modified proposal for SRV is now put forward in the tables below for Council's consideration. This proposal will leave Council with a lot of work still to do to achieve financial sustainability, but will provide adequate cash reserves over the coming years in order for Council to undertake ongoing service reviews to improve productivity and contain recurrent costs, which has been shown to be an important consideration for residents.

The recommendation now put before Council is that Council make application to IPART for a Special Rate Variation under Section 508(A) to be permanently included in the rate base, of successive rate increases of 20%, 16%, 5%, and 5%, commencing in 2021/22, amounting to a cumulative 53.5% increase over four years.

To use the same timescale to compare the proposed SRV with the proposal originally advertised – ie over 5 years, the modified proposal amounts to a total increase of 57.3% over 5 years (20%, 16%, 5%, 5%, 2.5%) compared with advertised proposal totalling 62.6% over 5 years (19%, 18%, 5%, 5%, 5%).

In view of the themes listed in dot points 1 to 7 above, it is also recommended that IPART consider imposing a condition under S508A(4) to provide a mechanism for a review process to be undertaken in 12 months' time, following determination of the Minister in response to the proposal to demerge Cootamundra Gundagai Regional Council, without either CGRC or a demerged Gundagai and Cootamundra Council having to undergo another costly and emotionally challenging full SRV application process.

It is unclear whether s508(A) gives IPART power to impose such a condition, but the recommendation draws IPART's attention to issues raised during the consultation, including the possibility that CGRC may be demerged to the former Gundagai and Cootamundra Councils.

Professor Joseph Drew has put forward for Council's consideration a more detailed and more specific recommendation which is reproduced below:

'Council has decided to apply for a Special Rate Variation of 53.5% cumulative over four years, including the assumed rate cap as detailed below:

2021/22: 20.0%

2022/23: 16.0%

2023/24: 5.0%

2024/25: 5.0%

The SRV application will also request that the Independent Pricing and Regulatory Tribunal uses its powers under s508A(4) of the Act (1993) to stipulate on the approval instrument that Council (or emerging de-amalgamated Councils) re-engage with the community via a postal survey sometime proximate to May 2022 before levying the final three parts of the proposed SRV. To be able to levy these final three parts Council will need the majority of completed surveys returned by the due date to indicate consent. It is envisaged that by this time Council will have demonstrated the required efficiencies and also that the Minister will have made her decision known regarding the proposal to de-amalgamate Cootamundra-Gundagai Regional Council.'

Staff do not recommend Professor Drew's proposal for the following reasons:

The staff recommendation flags the possibility that CGRC may be demerged and community concerns in that regard, allowing IPART to consider this issue in its determination and whether conditions may be applied.

The application for this substantial rate increase is made following community consultation because it is Council's considered opinion that the increase is required for ongoing financial sustainability of CGRC. Staff cannot endorse a recommendation that could put CGRC's financial position in jeopardy. Financial and legal implications of a demerger would need to be further considered in any case in the event the Minister for Local Government approves the demerger proposal.

While the modified proposal now recommending a cumulative SRV of 53.5% is based on a broad range of community feedback, the only consultation on the Professor Drew proposal for community survey after 12 months has been with 23 jury members in Cootamundra and Gundagai, a small number when compared with the 684 comments and surveys received by Council in response to the advertised proposal.

In the event Council's application for SRV is successful, Council can in any case, determine not to apply the full amount of the increase and has up to 10 years to apply 'catch up' increases within the limit of the approved SRV. IPART has also advised that Council can request that IPART revoke the SRV instrument at any time.

Council is at liberty to override any staff recommendation by resolution.

Impact on Rating

The impact of the proposed SRV on the average rates in each of the Residential, Business and Farmland rating categories is summarized in the Addendum to 2018-2021 Delivery Program and in the following tables.

Table 1. Impact on Average Farmland Rate of an Expiring Special Rate Variation and s508A Special Variation of 20%, 16%, 5%, 5%.

Proposed Rates	Base Year	YEAR 1	YEAR 2	YEAR 3	YEAR 4	Cumulative Increase
Financial Year	20/21	21/22	22/23	23/24	24/25	
<i>Farmland Category</i>						
Assumed rate peg with expiring SRV (Gundagai Main Street Upgrade)	\$2,900	\$2,958	\$3,032	\$3,108	\$3,024	\$124
Annual increase (%)		2.0%	2.5%	2.5%	-2.7%	4.3%
Proposed SRV with Main Street SRV expiring 23/24 and SRV increases 20%, 16%, 5%, 9% over 4 years commencing 21/22	\$2,900	\$3,480	\$4,037	\$4,239	\$4,450	\$1,551
Annual increase (%)		20.0%	16.0%	5.0%	5.0%	53.5%
Cumulative impact of SRV above Base year and expiry of Gundagai Main Street Upgrade SRV		\$580	\$1,137	\$1,339	\$1,551	
Difference between SRV and rate peg only scenarios		\$522	\$1,005	\$1,131	\$1,426	

Table 2. Impact on Average Residential Rate of an Expiring Special Rate Variation and s508A Special Variation of 20%, 16%, 5%, 5%.

Proposed Rates	Base Year	YEAR 1	YEAR 2	YEAR 3	YEAR 4	Cumulative Increase
Financial Year	20/21	21/22	22/23	23/24	24/25	
<i>Residential Category</i>						
Assumed rate peg with expiring SRV (Gundagai Main Street Upgrade)	\$675	\$689	\$706	\$724	\$704	\$29
Annual increase (%)		2.0%	2.5%	2.5%	-2.7%	4.3%
Proposed SRV with Main Street SRV expiring 23/24 and SRV increases 20%, 16%, 5%, 9% over 4 years commencing 21/22	\$675	\$810	\$940	\$987	\$1,037	\$361
Annual increase (%)		20.0%	16.0%	5.0%	5.0%	53.5%
Cumulative impact of SRV above Base year and expiry of Gundagai Main Street Upgrade SRV		\$135	\$265	\$312	\$361	
Difference between SRV and rate peg only scenarios		\$122	\$234	\$263	\$332	

Table 3. Impact on Average Business Rate of an Expiring Special Rate Variation and s508A Special Variation of 20%, 16%, 5%, 5%

Proposed Rates	Base Year	YEAR 1	YEAR 2	YEAR 3	YEAR 4	Cumulative Increase
Financial Year	20/21	21/22	22/23	23/24	24/25	
<i>Business Category</i>						
Assumed rate peg with expiring SRV (Gundagai Main Street Upgrade)	\$1,560	\$1,591	\$1,631	\$1,672	\$1,627	\$67
Annual increase (%)		2.0%	2.5%	2.5%	-2.7%	4.3%
Proposed SRV with Main Street SRV expiring 23/24 and SRV increases 20%, 16%, 5%, 9% over 4 years commencing 21/22	\$1,560	\$1,872	\$2,172	\$2,280	\$2,394	\$834
Annual increase (%)		20.0%	16.0%	5.0%	5.0%	53.5%
Cumulative impact of SRV above Base year and expiry of Gundagai Main Street Upgrade SRV		\$312	\$612	\$720	\$834	
Difference between SRV and rate peg only scenarios		\$281	\$541	\$608	\$767	

The effect of the reduced SRV proposal for cumulative rate increases of 53.5% over four years when compared to the original SRV proposal for cumulative rate increases of 62.6% over five years is to reduce cumulative notional rates income by \$401,736 by 2025/26. This is a comparison after 5 years so we are comparing apples with apples, although the recommended SRV only increases rates by 2.5% (rate peg) in the fifth year. The average farmland ratepayer's rate account will be lower by \$152 per annum, residential lower by \$35 per annum and business lower by \$82 per annum for the recommended proposal when compared with the proposal advertised for community consultation.

The effect of the recommended change is thus quite significant, but takes into account community feedback that the original proposal would cause financial stress to some CGRC ratepayers, particularly given the rate shock already experienced by many due to rates harmonization. Community feedback also strongly expressed the view that Council should work harder to achieve more productivity improvements and cost reductions.

Full modelling of the difference between the advertised SRV proposal and the modified proposal for SRV recommended in this report is contained in the LTFP attached to this report.

Policies and Plans on Exhibition

Draft Addendum to Delivery Program 2018-2021, Long Term Financial Plan, and Rates and Financial Charges Hardship Policy and Debt Recovery Policy were placed on public exhibition in December 2020 in conjunction with other documents for community consultation. It is recommended that these documents now be formally adopted with incorporation of amendments following community consultation.



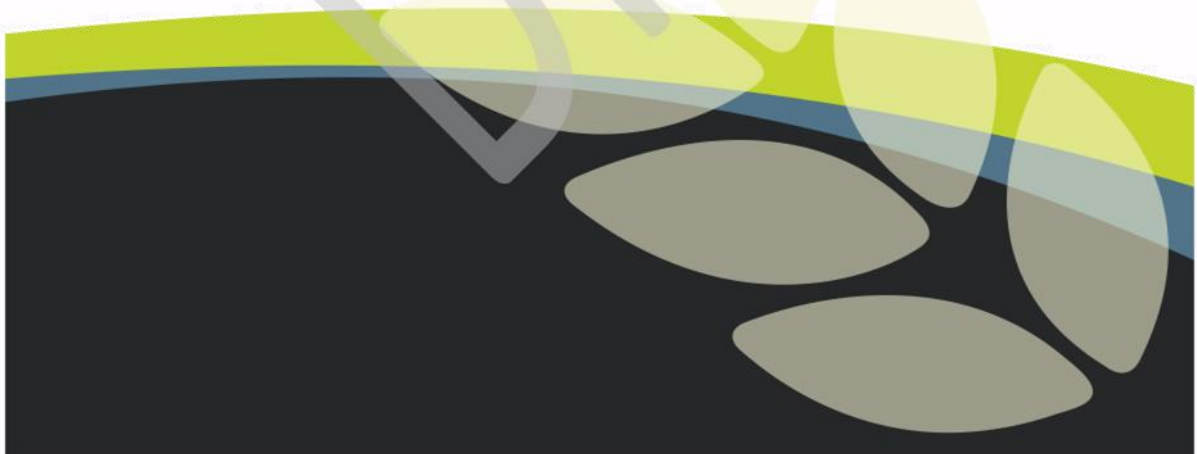
**COOTAMUNDRA-
GUNDAGAI** REGIONAL
COUNCIL

December 2020

DELIVERY PROGRAM 2018-2021

ADDENDUM

for adoption at Council meeting 3.02.2021



ADDENDUM

Council's Delivery Program for 2018-2021 was prepared and adopted in 2018. The 2020-2021 year is the final year in the Delivery Program.

In its adopted Operational Plan for 2020-2021, Council included a statement about proposed Special Rate Variation (SRV) as follows:

'In January 2020 Council engaged Professor Joseph Drew from the University of Technology Sydney to prepare a submission for the Local Government Boundaries Commission proposal to re-establish the pre-merger councils.

In preparing the submission, Professor Drew conducted a full review of Council's finances. The review observed that Council's rates are significantly lower than the average of our class (OLG Group 11) and recommended Special Rate Variations (SRV) of 17.5% in each of the 2021/22 and 2022/23 years and 10% in the 2023/24 year, before returning to the rate peg the following year.'

Council has updated fiscal data since the time of Professor Drew's original report. In addition, Council has carefully re-examined its long term financial plan (LTFP), and asset management plans.

Following community consultation it is now recommended that Council submit an application to IPART in early February 2021, for a SRV under s508A of the Local Government Act (1993) to be retained permanently in the rate base, commencing 2021/2022 as per the tables below:

Table 1. Impact on Total Rate Revenue of an Expiring Special Rate Variation and a s508A Special Variation of 20%, 16%, 5%, 5%

Notional Rates Income	Base Year	YEAR 1	YEAR 2	YEAR 3	YEAR 4	Cumulative Increase
Financial Year	20/21	21/22	22/23	23/24	24/25	
Rate Peg		1.02	1.025	1.025	1.025	
No SRV	\$7,653,564	\$7,806,635	\$8,001,801	\$8,201,846	\$8,406,892	
Baseline Scenario						
Total Notional Rates Income (\$) under Rate Peg with no SRV (removes existing SRV)	\$7,266,232	\$7,411,556	\$7,596,845	\$7,786,766	\$7,981,435	\$715,204
Annual Increase (%)		2.0%	2.5%	2.5%	2.5%	9.8%
Status Quo Scenario						
Total Notional Rates Income (\$) Under Rate Peg with an Expiring SRV	\$7,653,564	\$7,806,635	\$8,001,801	\$8,201,846	\$7,981,435	\$327,871
Annual Increase (%)		2.0%	2.5%	2.5%	-2.7%	4.3%
Proposed SV						
Total Notional Rates Income (\$) With both Expiring SV and Requested New SV	\$7,653,564	\$9,184,277	\$10,653,761	\$11,186,449	\$11,745,772	\$4,092,208
Annual Increase (%)		20.0%	16.0%	5.0%	5.0%	53.5%
Cumulative Impact on Notional Income of Proposed SV		\$1,530,713	\$3,000,197	\$3,532,885	\$4,092,208	
Difference between Proposed SV and Status Quo Scenario		\$1,377,642	\$2,651,960	\$2,984,603	\$3,764,336	

Table 2. Impact on Average Farmland Rate of an Expiring Special Rate Variation and s508A Special Variation of 20%, 16%, 5%, 5%

Proposed Rates	Base Year	YEAR 1	YEAR 2	YEAR 3	YEAR 4	Cumulative Increase
Financial Year	20/21	21/22	22/23	23/24	24/25	
Farmland Category						
Assumed rate peg with expiring SRV (Gundagai Main Street Upgrade)	\$2,900	\$2,958	\$3,032	\$3,108	\$3,024	\$124
Annual increase (%)		2.0%	2.5%	2.5%	-2.7%	4.3%
Proposed SRV with Main Street SRV expiring 23/24 and SRV increases 20%, 16%, 5%, 9% over 4 years commencing 21/22	\$2,900	\$3,480	\$4,037	\$4,239	\$4,450	\$1,551
Annual increase (%)		20.0%	16.0%	5.0%	5.0%	53.5%
Cumulative impact of SRV above Base year and expiry of Gundagai Main Street Upgrade SRV		\$580	\$1,137	\$1,339	\$1,551	
Difference between SRV and rate peg only scenarios		\$522	\$1,005	\$1,131	\$1,426	

Table 3. Impact on Average Residential Rate of an Expiring Special Rate Variation and s508A Special Variation of 20%, 16%, 5%, 5%

Proposed Rates	Base Year	YEAR 1	YEAR 2	YEAR 3	YEAR 4	Cumulative Increase
Financial Year	20/21	21/22	22/23	23/24	24/25	
Residential Category						
Assumed rate peg with expiring SRV (Gundagai Main Street Upgrade)	\$675	\$689	\$706	\$724	\$704	\$29
Annual increase (%)		2.0%	2.5%	2.5%	-2.7%	4.3%
Proposed SRV with Main Street SRV expiring 23/24 and SRV increases 20%, 16%, 5%, 9% over 4 years commencing 21/22	\$675	\$810	\$940	\$987	\$1,037	\$361
Annual increase (%)		20.0%	16.0%	5.0%	5.0%	53.5%
Cumulative impact of SRV above Base year and expiry of Gundagai Main Street Upgrade SRV		\$135	\$265	\$312	\$361	
Difference between SRV and rate peg only scenarios		\$122	\$234	\$263	\$332	

Table 4. Impact on Average Business Rate of an Expiring Special Rate Variation and s508A Special Variation of 20%, 16%, 5%, 5%

Proposed Rates	Base Year	YEAR 1	YEAR 2	YEAR 3	YEAR 4	Cumulative Increase
Financial Year	20/21	21/22	22/23	23/24	24/25	
Business Category						
Assumed rate peg with expiring SRV (Gundagai Main Street Upgrade)	\$1,560	\$1,591	\$1,631	\$1,672	\$1,627	\$67
Annual increase (%)		2.0%	2.5%	2.5%	-2.7%	4.3%
Proposed SRV with Main Street SRV expiring 23/24 and SRV increases 20%, 16%, 5%, 9% over 4 years commencing 21/22	\$1,560	\$1,872	\$2,172	\$2,280	\$2,394	\$834
Annual increase (%)		20.0%	16.0%	5.0%	5.0%	53.5%
Cumulative impact of SRV above Base year and expiry of Gundagai Main Street Upgrade SRV		\$312	\$612	\$720	\$834	
Difference between SRV and rate peg only scenarios		\$281	\$541	\$608	\$767	

It should be noted that the presentation of cumulative rate data is strictly controlled by IPART. These tables have been produced to conform to Table 3.4 on page 9 of the 2020-21 *Community Awareness and Engagement for Special Variation and Minimum Rate Increases* document.

PURPOSE OF PROPOSED SRV

On page 4 of the Guidelines IPART (2020) lists a number of possible purposes for a SRV including, *inter alia*: 'improving financial sustainability', 'maintaining existing services and service levels generally', and 'meeting special cost pressures faced by council' (IPART, 2020, p. 4).

Accordingly, the purpose of this SRV application is to try to assure financial sustainability, with a view to maintaining service levels wherever possible, in response to very significant cost pressures imposed by the May 2016 forced amalgamation and subsequent rate path freeze (Local Government Act, 1993).

IMPACT OF POTENTIAL RATE INCREASES

Examining and reporting on the community's capacity to pay higher rates is a central component of the SRV application process. Council has commissioned Professor Joseph Drew to undertake a financial impact analysis of the proposed rate increase which can be found in his Capacity to Pay report on the Council website at the following link: <https://www.cgrc.nsw.gov.au/special-rate-variation-srv/>

Professor Drew conducted a comparison of the 2020-21 Cootamundra Gundagai average rates to the 2018-19 time series data reported by the OLG. To ensure fair comparisons, Professor Drew increased the average rate data for each category and each Council in 2018-19 by the two respective rate caps that were employed in the relevant intervening periods. The data for Cootamundra-Gundagai 2020-21 is taken directly from Council adopted plans.

Table 5. Comparison of Cootamundra-Gundagai Average Rates in 2020-21 to Other OLG11 Councils.

2020-21	Residential	Farm	Business
Average OLG11 (including cap)	981.64	3,466.63	2,245.98
Standard deviation OLG11 (including cap)	505.19	2,070.97	1,469.98
Median OLG11 (including cap)	897.75	2,900.00	1,672.71
Quartile 1 OLG11 (including cap)	714.01	2,699.42	957.60
Quartile 3 OLG11 (including cap)	1,033.36	3,636.74	3,066.40
Inter Quartile Range OLG11 (including cap)	319.35	937.32	2,108.80
Cootamundra-Gundagai Post Harmonisation	\$675.00	\$2,900.00	\$1,560.00
Factor Required to Achieve Median	133.00	100.00	107.22
Factor Required to Achieve Mean	145.43	119.54	143.97
Factor Required to Achieve Quartile 3	153.09	125.40	196.56

It is important to be mindful of a number of things when interpreting this table. First, the 2018-19 OLG data was the most recent available at the time of writing; but is clearly not ideal (because changes to property valuations will have had an effect on averages). Each category of each OLG11 Council has been increased by the relevant rate cap, except for Muswellbrook which had a s508(2) SRV of 15.13% in 2019-20. Second, the use of averages by the OLG can be quite misleading (it would be more helpful if the OLG collated data by employing the median), given that averages are easily skewed by outliers. One or two

very large assessments can easily skew the mean to the right (thus making the average look far more than a true measure of center would show¹). One only needs to look at Moree Plains 'farmland' (average \$11,134 in 2018-19), or Gunnedah 'business' (average \$4,739 in 2018-19) to see the effect of skewing on the average data reported. This point is particularly important for interpreting the average business rate in CGRC which is not skewed as much as some local government areas by the presence of very large business land values. Third, the implicit assumption in any comparative work is that the comparator local governments have distributed the burden of taxation fairly and also set taxes according to capacity to pay. However, there is no reason to suggest that these assumptions are indeed valid in New South Wales (see, Drew and Dollery, 2015; Drew, 2020).

Indeed, as noted in the rate harmonisation work (see Table 6) the taxation burden in CGRC already falls disproportionately on the business and residential categories. This suggests that whilst *prima facie* there appears to be little scope to increase farmland rates (according to the comparison in Table 5) this is not reflective of the dictates of distributive justice:

Table 6. Adopted Rates 2020/21.

Category	Number of Assessments	Ad Valorem	Base Rate	Base Amount %	Land Value	2020/21 Estimated Income	Yield %
Farmland	1277	0.2102605	\$307.11	10.59%	\$1,574,719,960	\$3,703,194	48.41%
Residential	4632	0.4881518	\$307.11	45.47%	\$349,466,660	\$3,128,461	40.90%
Business	524	1.2009279	\$307.11	19.68%	\$54,677,951	\$817,568	10.69%
Mining	0	-	-	-	-	-	-
Totals	6433				\$1,978,864,571	\$7,649,223	

In terms of how the proposed SRV would be applied, we must be mindful of the theoretical rationale applied in the rates harmonisation process. The base rate is the overheads of the Council shared equally between all ratepayers because all benefit equally from having a local government. This base rate should be ideally recalculated on an annual basis and provides an important price signal to residents and Council alike. Therefore the bulk of the SRV increase should be applied to the *ad valorem* in a way such that each ratepayer takes on the burden in equal proportion. Indeed, we must be mindful that arbitrary increases to the base rate undermine the theoretical rationale of an unimproved land tax and in fact result in the people who gain the least unearned wealth paying a relatively higher share as a taxation impost.

¹ The best measure of central tendency for skewed data is the median, augmented by the interquartile range to show the spread of data.

Long Term Financial Plan 2020/21 to 2029/30: Addendum for SRV proposal

Following the preparation of Draft Financial Statements for the 2019/20 financial year, the financial projections for the Long Term Financial Plan have been updated. The liquidity of the general fund continues to be a major concern, with unrestricted cash projected to be exhausted in the 2021/22 financial year.

The detail following applies only to the general fund, as the water, sewer and waste operations will be unaffected by the SRV proposal.

Some adjustments have been made to the projection based on the Draft Financial Statements, and are consistent with the independent report produced by Deloitte Touch Tohmatsu for the Boundaries Commission (with data updated based on the Draft Financial Statements 19/20 and budget review to date 20/21) and the submission prepared by Professor Joseph Drew. The material changes are as follows:

Material Changes and Underlying Assumptions

Material Changes

The material changes from the adopted 2020-21 to 2029-30 Long Term Financial Plan for the General Fund are as follows:

- Increase in other revenues of around \$500,000 per year from 2020/21. This is a more realistic figure based on historic receipts.
- Increase in capital grants of \$500,000 per year from 2021/22, and indexed thereafter. This is to allow for unknown but reasonably probable grant receipts, and is to apply to capital works already budgeted.
- Include savings of materials and contracts of \$2,100,000 in 2020/21 and \$2,400,000 pa thereafter.
- Increase depreciation by around \$277,000 from 2020/21 and indexed thereafter. The 2019/20 revaluation of transport assets resulted in the recognition of a significantly increased value, and annual depreciation expense.
- Employee costs have been reduced by \$500,000 in 2022/23 and increase by only 1% pa thereafter as Council continues to seek ongoing productivity improvements. Employee costs have increased by approximately 18% since merger. The proposed savings in 2022/23 will reduce post-merger wage increase to a level consistent with other merged Councils.
- Capital expenditure on roads has been reduced by \$1,000,000 in 2020/21 and \$800,000 in 2021/22. The adjusted figure is the same as that recommended by the previous Moloney report, and similar to the recently updated 2020 version.
- Borrow \$1,000,000 in the general fund to provide for co-contributions required by budgeted capital grants. Repayments over 10 years with fixed interest.

Underlying Assumptions

The following underlying assumptions have been made:

- User charges and fees are increased by 4% pa with the exception of RMCC Income which is increased by 1% pa from 2022/23, because this is outside Council control.
- Interest on investments has been included at 1% pa.
- Employee costs are indexed at 2% pa beyond 2022/23 Scenario 3 (1% in Scenarios 1. & 2.)²
- Materials and Contracts are indexed at 2.5% pa from 2022/23.
- Other expenses are indexed at 2.5% pa.
- Depreciation has been adjusted for the 2019/20 result, and is indexed at 1% pa.

² Sensitivity analysis suggests this is still ambitious but is a more realistic assumption.

Scenario 3: Proposed SRV for Application to IPART

The following increases to rates via special rate variation are proposed:

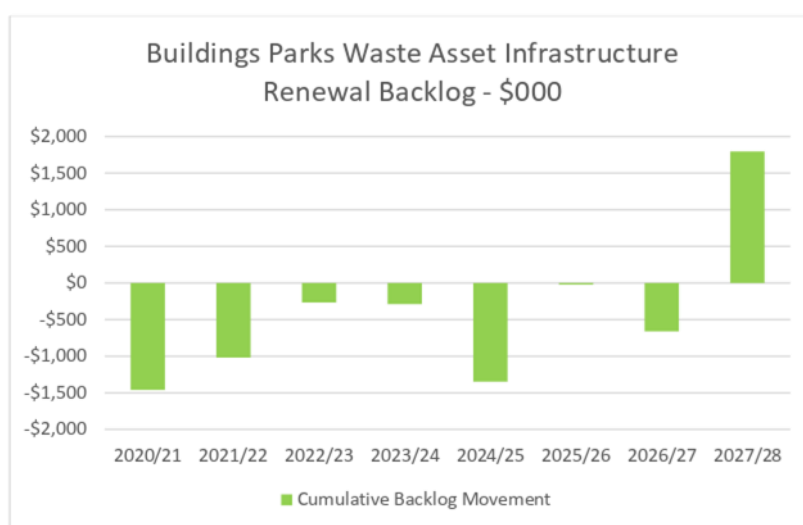
Year	Increase
2021/22	20.00%
2022/23	16.00%
2023/24	5.00%
*2024/25	5.00%

*In 2024/25 the increase is net of expiring Gundagai Main Street SRV. This represents a cumulative increase of 53.5% over the 4-year period.

In this scenario, general fund operating losses before capital income are still projected after 10 years in the order of \$1.5 million pa. This scenario will not deliver long term financial sustainability without additional sources of revenue or cost savings. However, it does secure Council's cash position while opportunities are identified.

Unrestricted cash remains uncomfortably tight in the early years reducing to a low of \$831,000 in 2020/21 before increasing to remain steady around \$3 million.

Additional funding of \$310,000 is invested in building renewals from 2024/25 and additional \$400,000 in renewals for the Buildings, Parks & Waste Asset Class in 2024/25, then \$800,000 per annum in 2025/26 through to 2029/30. The projected increase of Infrastructure Renewal Backlog for this class of assets in Scenario 3 is reduced to \$1.795 million, compared to the increase of renewal backlog in the Status Quo Scenario (Scenario 1) of \$5.8 million. Forecast expenditure is not sufficient to meet the cost of predicted asset renewals, however the very significant capital grant funding provided by the State Government in the four years post-merger has reduced Council's immediate renewal backlog.



The easing liquidity pressures later in the projection also allow capital works on transport assets to be increased by \$110,000 per year to \$4,400,000 pa from the amount of \$4,290,000 pa included in the Status Quo Scenario.

Cumulative rate increases for Scenario 3 are lower than Scenario 2 by \$401,736 by 2025/26.

General fund - Financial Statement

DELIVERY PROGRAM 2018-2021: ADDENDUM

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COOTAMUNDRA - GUNDAGAI REGIONAL COUNCIL											
	2019/20	Operational Plan 2020/21	Delivery Program 2021/22	Delivery Program 2022/23	Delivery Program 2023/24	Long Term Financial Plan		Long Term Financial Plan		Long Term Financial Plan	
						2024/25	2025/26	2026/27	2027/28	2028/29	2029/30
Income from continuing operations											
Rates	7,542,773	7,653,564	9,184,277	10,653,761	11,186,449	11,745,772	12,039,416	12,340,401	12,648,911	12,965,134	13,289,262
User charges and fees	4,840,803	4,058,911	4,687,467	4,793,588	4,903,140	5,016,252	5,133,058	5,253,698	5,378,317	5,507,065	5,640,100
Interest and investment revenue	279,470	65,000	65,065	65,130	65,130	65,195	65,195	65,260	65,260	65,326	65,326
Other revenues	883,000	885,649	888,306	890,971	893,644	896,325	899,014	901,711	904,416	907,129	909,850
Operating grants and contributions	9,771,663	10,101,458	8,029,498	8,109,793	8,190,891	8,272,800	8,355,528	8,439,083	8,523,474	8,608,709	8,694,796
Capital grants and contributions	2,866,000	5,313,054	1,565,650	571,307	577,020	582,790	588,618	594,504	600,449	606,453	612,518
Recovery of corporate overhead expenditure		1,877,561	1,894,691	1,912,018	1,929,544	1,947,272	1,965,204	1,983,341	2,001,688	2,020,245	2,039,016
Rental income	221,000	-	-	-	-	-	-	-	-	-	-
Net gain from the disposal of assets	408,000	-	-	-	-	-	-	-	-	-	-
Total Income	26,812,709	29,955,197	26,314,954	26,996,568	27,745,818	28,526,405	29,046,032	29,577,999	30,122,515	30,680,061	31,250,868
Expenses from continuing operations											
Employee benefits and on-costs	11,251,483	10,700,609	11,048,560	10,823,014	11,039,474	11,260,263	11,485,469	11,715,178	11,949,482	12,188,471	12,432,241
Borrowing costs	107,000	86,487	76,259	59,781	40,391	26,263	15,320	15,320	15,320	15,320	15,320
Materials and contracts	10,840,200	5,684,527	5,501,640	5,621,681	5,744,723	5,870,841	6,000,112	6,132,615	6,268,431	6,407,641	6,550,332
Depreciation and amortisation	8,090,233	8,171,135	8,252,847	8,335,375	8,418,729	8,502,916	8,587,945	8,673,825	8,760,563	8,848,169	8,936,650
Other expenses	1,087,058	2,987,250	3,061,931	3,138,480	3,216,942	3,297,365	3,379,799	3,464,294	3,550,902	3,639,674	3,730,666
Corporate overhead costs	-	432,000	436,320	440,683	445,090	449,541	454,036	458,577	463,162	467,794	472,472
Easement rental expense	-	-	-	-	-	-	-	-	-	-	-
Net loss from the disposal of assets	410,000	-	-	-	-	-	-	-	-	-	-
Total Expenses	30,965,974	28,062,008	28,377,557	28,419,014	28,905,348	29,407,190	29,922,682	30,459,809	31,007,859	31,567,070	32,137,682
Net Operating Result	(4,153,265)	1,893,189	(2,062,603)	(1,422,446)	(1,159,530)	(880,785)	(876,650)	(881,810)	(885,344)	(887,008)	(886,814)
Net operating result before grants and contributions provided for capital purposes	(7,019,265)	(3,419,865)	(3,628,253)	(1,993,753)	(1,736,550)	(1,463,574)	(1,465,268)	(1,476,314)	(1,485,793)	(1,493,462)	(1,499,332)
Unrestricted Cash	1,252,000	831,692	1,215,897	1,250,706	1,801,817	2,065,847	2,205,625	2,425,856	2,729,348	3,119,176	3,598,422

General fund - Balance Sheet

DELIVERY PROGRAM 2018-2021: ADDENDUM

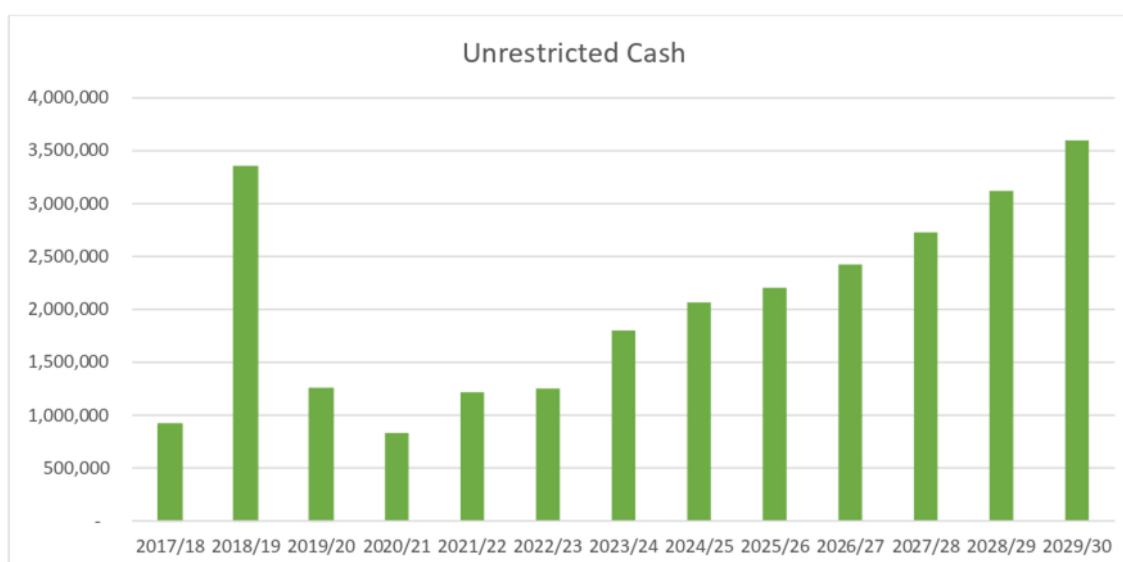
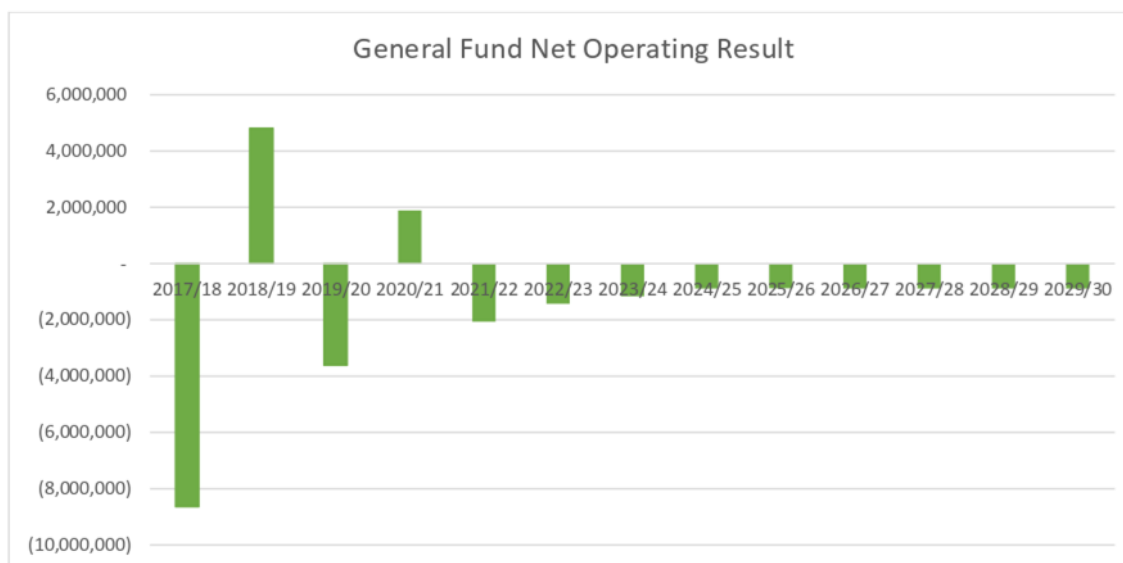
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General fund - Balance Sheet

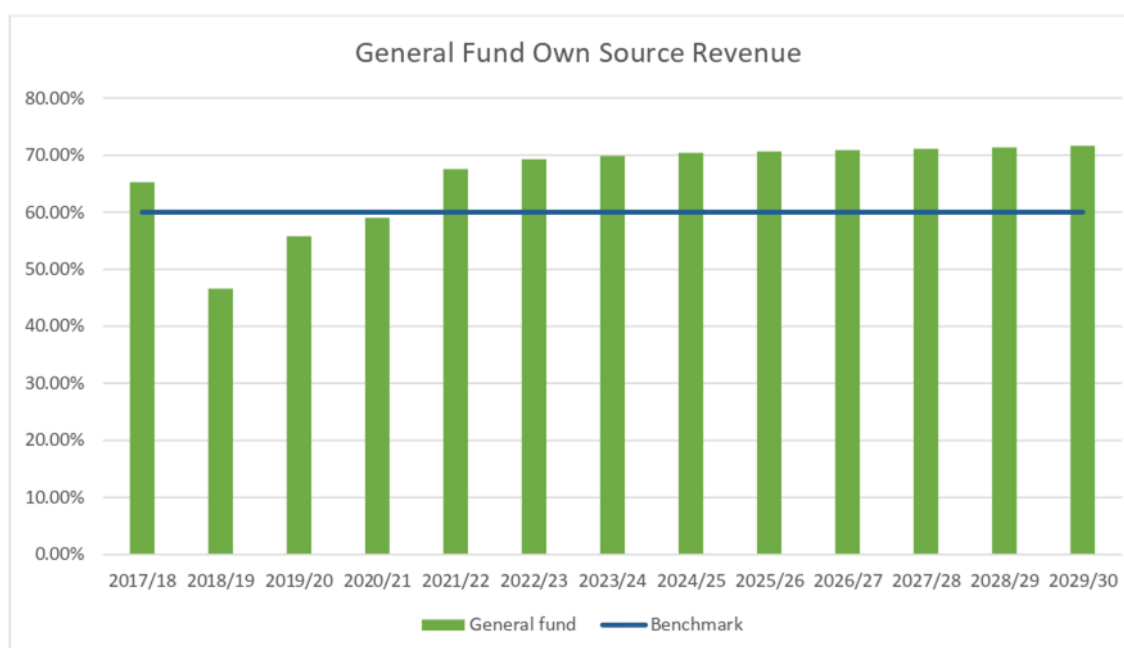
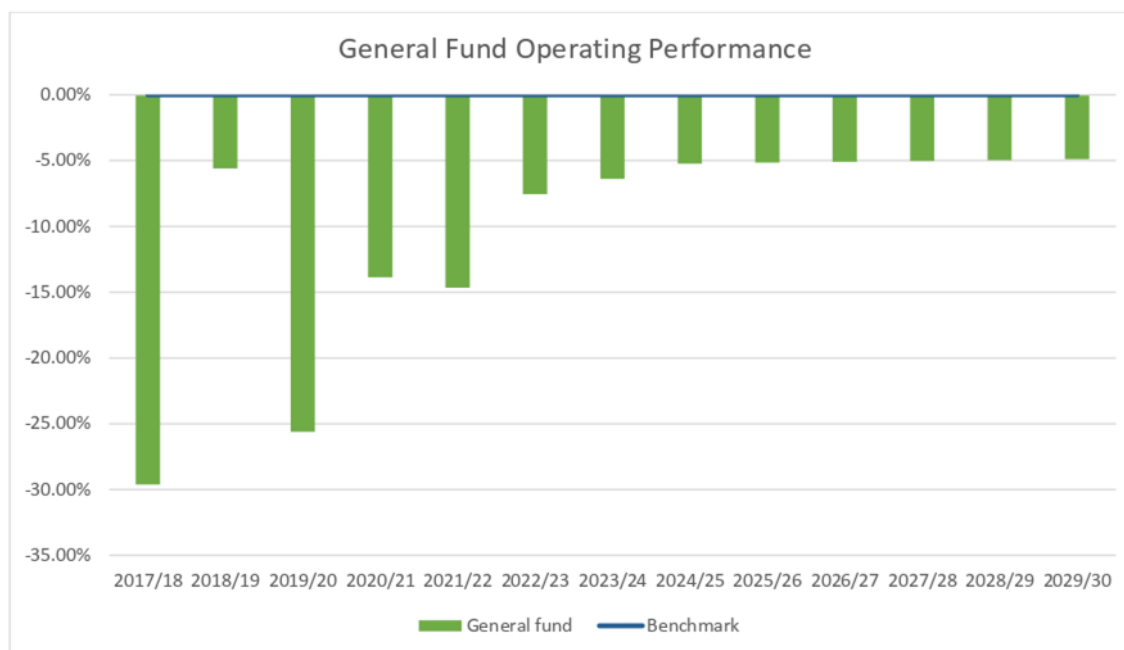
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		Operational Plan 2020/21	2019/20	Delivery Program 2021/22	Delivery Program 2022/23	Delivery Program 2023/24	Financial Plan 2024/25	Financial Plan 2025/26	Financial Plan 2026/27	Long Term Financial Plan 2027/28	Long Term Financial Plan 2028/29	Long Term Financial Plan 2029/30
Assets												
Current Assets												
Cash & Equivalents		4,000,000	7,708,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000
Investments		5,952,446	4,556,000	6,959,715	8,197,757	9,539,231	10,215,448	10,588,194	10,688,253	11,794,005	12,438,946	13,938,251
Receivables		1,347,500	1,357,000	1,320,550	1,294,139	1,268,256	1,242,891	1,218,033	1,193,673	1,169,799	1,146,403	1,123,475
Inventories		808,000	808,000	808,000	808,000	808,000	808,000	808,000	808,000	808,000	808,000	808,000
Other		1,000,000	2,577,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Total Current Assets		13,107,946	17,006,000	14,088,265	15,299,896	16,615,487	17,266,339	17,614,227	17,689,926	18,771,805	19,393,349	20,869,726
Non-Current Assets												
Receivables		89,000	89,000	89,000	89,000	89,000	89,000	89,000	89,000	89,000	89,000	89,000
Inventories		1,302,000	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000
IPPP&E		505,648,217	519,239,000	504,419,223	503,989,118	504,167,008	504,698,353	504,162,607	504,177,851	503,443,520	493,088,070	482,634,355
Intangible Assets		172,000	172,000	172,000	172,000	172,000	172,000	172,000	172,000	172,000	172,000	172,000
Total Non-Current Assets		507,211,217	520,802,000	505,982,223	505,552,118	505,730,008	506,261,353	505,725,607	505,740,851	505,006,520	494,651,070	484,197,355
Total Assets		520,319,163	537,808,000	520,070,488	520,852,014	522,345,495	523,527,693	523,339,835	523,430,777	523,778,324	514,044,419	505,067,081
Liabilities												
Current Liabilities												
Payables		3,692,160	3,696,000	3,690,622	3,689,068	3,687,498	3,685,913	3,684,313	3,682,696	3,681,063	3,679,413	3,677,747
Contract Liabilities		1,000,000	2,510,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Borrowings		536,594	509,000	607,211	435,998	450,126	92,959	92,959	92,959	92,959	92,959	-
Provisions		4,098,000	4,198,000	3,998,000	3,898,000	3,798,000	3,698,000	3,698,000	3,698,000	3,698,000	3,698,000	3,698,000
Total Current Liabilities		9,326,754	10,913,000	9,295,832	9,023,066	8,935,625	8,476,873	8,475,272	8,473,655	8,472,022	8,470,373	8,375,747
Non-Current Liabilities												
Provisions		1,086,000	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000
Borrowings		1,958,133	2,128,000	1,350,922	914,923	464,797	371,838	278,878	185,919	92,959	-	-
Total Non-Current Liabilities		3,044,133	3,214,000	2,436,922	2,000,923	1,550,797	1,457,838	1,364,878	1,271,919	1,178,959	1,086,000	1,086,000
Total Liabilities		12,370,886	14,127,000	11,732,754	11,023,990	10,486,422	9,934,711	9,840,150	9,745,574	9,650,982	9,556,373	9,461,747
Net Assets		507,948,276	523,681,000	508,337,734	509,828,024	511,859,073	513,592,982	513,499,684	513,685,202	514,127,343	504,488,046	495,605,333
Equity												
Accumulated Surplus		331,576,476	346,274,000	333,272,004	336,068,364	339,418,628	342,485,079	343,733,835	345,271,106	347,074,885	338,807,306	331,306,582
Revaluation Reserves		176,371,800	177,407,000	175,065,730	173,759,660	172,440,445	171,107,903	169,765,849	168,414,097	167,052,458	165,680,740	164,298,752
Total Equity		507,948,276	523,681,000	508,337,734	509,828,024	511,859,073	513,592,982	513,499,684	513,685,202	514,127,343	504,488,046	495,605,333

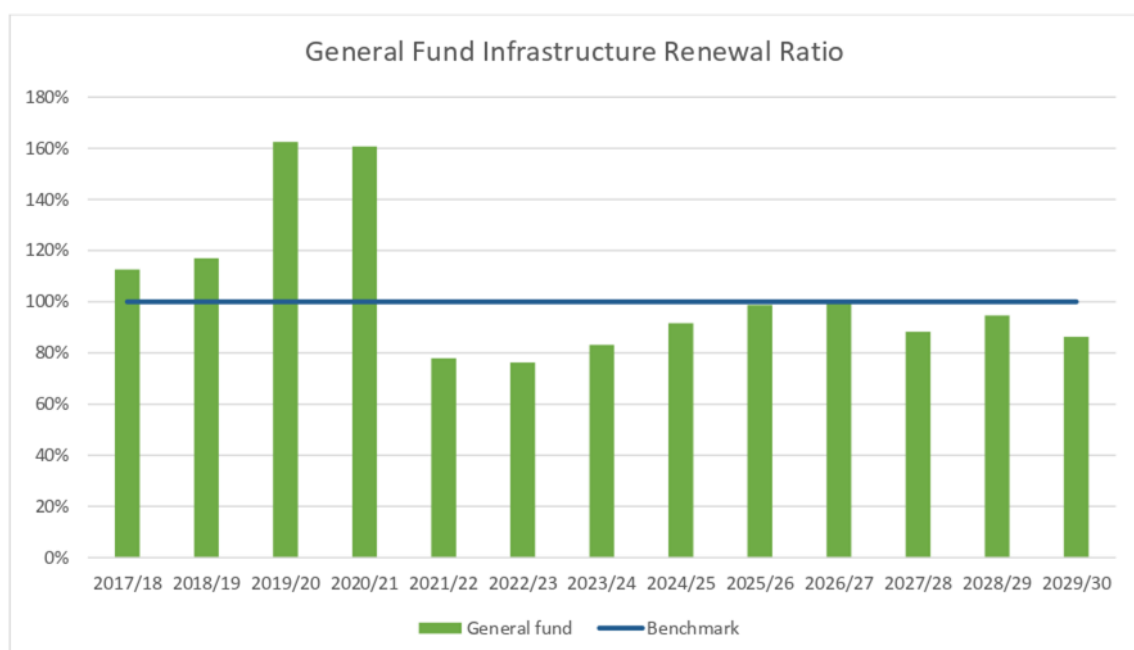
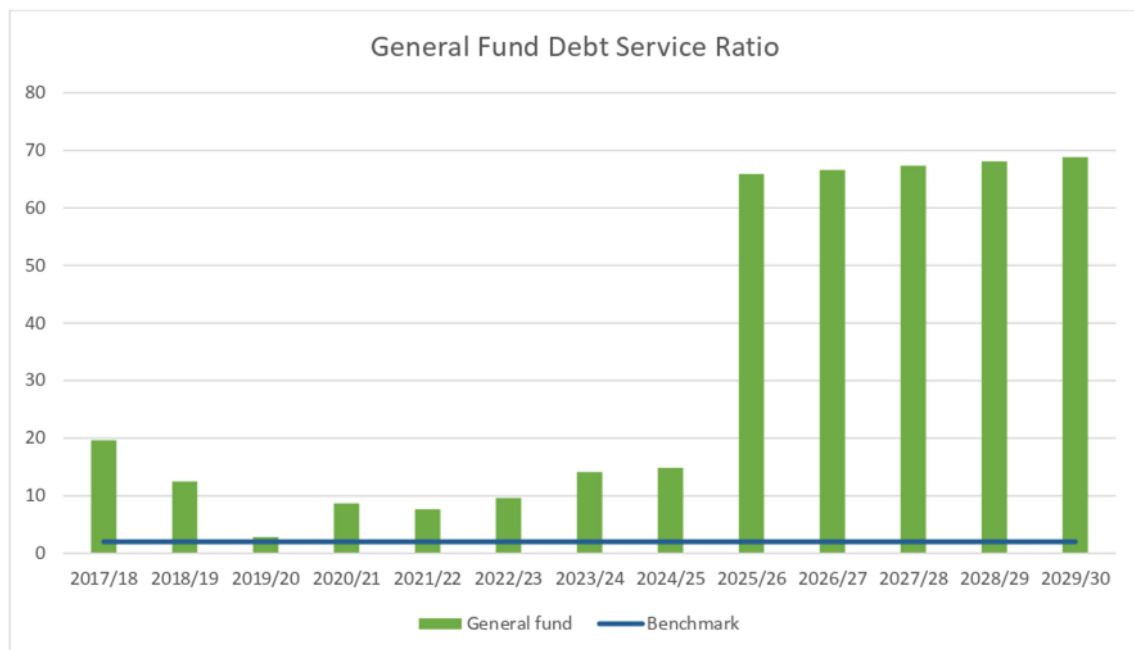
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Hardship Policy and Debt Recovery Policy

Council has reviewed its Hardship Policy and Debt Recovery Policy, and placed drafts on public exhibition for 28 days. In the absence of community feedback they are to be adopted as drafted.

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Independent Pricing and Regulatory Tribunal (IPART) (2020)³. Application for a Special variation for 2020-21 Guide for Special Variation Application Form Part B. IPART: Sydney.

³ It should be noted that this was the most up-to-date version available at the time of writing and we have placed reliance on it according to the advice of Sheridan Rapmund from IPART (pers com Tuesday 24th November, 2020).



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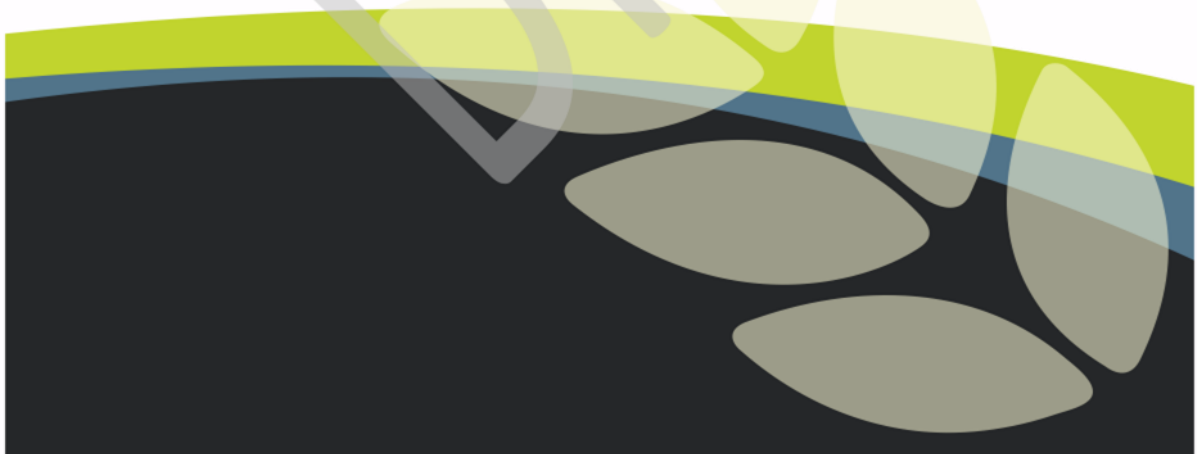
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**2020-21 to 2029-30
Long Term
Financial Plan
Addendum for SRV
Application to IPART
February 2021**



Long Term Financial Plan 2020/21 to 2029/30: Addendum for SRV proposal

Council adopted its 2020-21 to 2029-30 Long Term Financial Plan (LTFP) on 30 June 2020 after public exhibition.

The adopted LTFP included provision for a S508A Special Rate Variation of 17.5%, 17.5% and 10% (including rate peg) over three consecutive years, commencing 2021/2022, to be retained permanently in the rate base.

Following the completion of Draft Financial Statements for the 2019/20 financial year, the financial projections for the Long Term Financial Plan were updated in order to inform public consultation and an application for Special Rate Variation to IPART in February 2021.

The addendum applies only to the general fund, as the water, sewer and waste operations will be unaffected by the SRV proposal.

This addendum includes

1. Status Quo Scenario (no special rate variation),
2. Special Rate Variation for public consultation (resolution 412/2020) under S508A of the Local Government Act 1993 of 19%, 18%, 5%, 5% and 5% in five consecutive years, commencing 2021/22, to be retained permanently in the rate base. This is a cumulative rate increase of 62.6% over the five-year period.
3. Special Rate Variation for application to IPART under S508A of the Local Government Act 1993, of 20%, 16%, 5% and 5% in four consecutive years, commencing 2021/22, to be retained permanently in the rate base. This is a cumulative rate increase of 53.5% over the four-year period.

Some adjustments have been made to original projections adopted by Council on 1 June 2020 based on the Draft Financial Statements for 2019/20 (recently completed), and are consistent with the independent report produced by Deloitte Touch Tohmatsu (Deloitte report) for the Boundaries Commission (with data updated based on the Draft Financial Statements 19/20 and budget review to date 20/21) and the submission prepared by Professor Joseph Drew (Drew report). Detailed changes and underlying assumptions are included in the following pages.

The Deloitte report and the Drew report may be found at the following link:
<https://www.cgrc.nsw.gov.au/special-rate-variation-srv/>

Version Control

Ref	Date	Date effective	Council Resolution	Description
1.0	1 June 2020	1 June 2020	134/2020	2020-2021 to 2029-30 LTFP placed on public exhibition. Adopted 30 June 2020.
	3 December 2020	3 December 2020	412/2020	Addendum for SRV placed on Public Exhibition
	3 February 2021	3 February 2021	<>/2021	LTFP Addendum adopted for SRV application to IPART

Material Changes and Underlying Assumptions

Material Changes

The material changes from the adopted 2020-21 to 2029-30 Long Term Financial Plan for the General Fund are as follows:

- Increase in other revenues of around \$500,000 per year from 2020/21. This is a more realistic figure based on historic receipts.
- Increase in capital grants of \$500,000 per year from 2021/22, and indexed thereafter. This is to allow for unknown but reasonably probable grant receipts, and is to apply to capital works already budgeted.
- Include savings of materials and contracts of \$2,100,000 in 2020/21 and \$2,400,000 pa thereafter.
- Increase depreciation by around \$277,000 from 2020/21 and indexed thereafter. The 2019/20 revaluation of transport assets resulted in the recognition of a significantly increased value, and annual depreciation expense.
- Employee costs have been reduced by \$500,000 in 2022/23 and increase by only 1% pa thereafter as Council continues to seek ongoing productivity improvements. Employee costs have increased by approximately 18% since merger. The proposed savings in 2022/23 will reduce post-merger wage increase to a level consistent with other merged Councils.
- Capital expenditure on roads has been reduced by \$1,000,000 in 2020/21 and \$800,000 in 2021/22. The adjusted figure is the same as that recommended by the previous Moloney report, and similar to the recently updated 2020 version.
- Borrow \$1,000,000 in the general fund to provide for co-contributions required by budgeted capital grants. Repayments over 10 years with fixed interest.

Underlying Assumptions

The following underlying assumptions have been made:

- User charges and fees are increased by 4% pa with the exception of RMCC Income which is increased by 1% pa from 2022/23, because this is outside Council control.
- Interest on investments has been included at 1% pa.
- Employee costs are indexed at 2% pa beyond 2022/23 Scenario 3 (1% in Scenarios 1. & 2.)¹
- Materials and Contracts are indexed at 2.5% pa from 2022/23.
- Other expenses are indexed at 2.5% pa.
- Depreciation has been adjusted for the 2019/20 result, and is indexed at 1% pa.

¹ Sensitivity analysis suggests this is still ambitious but is a more realistic assumption.

Sensitivity Analysis

Long term financial plans are inherently uncertain. They contain a wide range of assumptions about interest rates and potential effect of inflation on revenues and expenditures. Some of these assumptions will have a relatively limited impact if they are wrong. Others can have a major impact on future financial plans.

Employee costs

Council's ability to realise the savings proposed in relation to employee costs has a major impact on future performance. Key issues are:

- Award increases
- Achievement of savings of \$500,000 predicted for 2021/22
- Ability to achieve ongoing savings
- Adopted increase in Superannuation Guarantee – uncertain at present
- Any future call for increased contributions for defined benefit superannuation scheme
- Level of capitalisation of employee costs

Interest rates

Currently modelled at historically low rates at 1%. Any increase in interest rates will have a positive impact on results.

Grant programs

Council relies heavily on external funding for operations and capital works renewal funding. If such grants reduce or are discontinued, Council will need to increase revenues from other sources, or reduce service levels.

Cost Shifting/ increased cost burdens

Over past years, other levels of government have shifted costs associated with emergency services, weed management, food safety programs road safety programs to local government without funding. Increased audit requirements have also added cost to Council's operations. It is likely these costs will continue to grow and negatively affect Council's operating results.

Insurance and Workers Compensation

Forecasting insurance premiums is difficult. Premiums are influenced by a number of issues, including the occurrence of natural disasters, economic uncertainty and climate change. Workers compensation premiums are heavily dependent on Council's claims history, and industry conditions. Council's WHS Committee is committed to reducing incidents and claims through workplace safety programs.

Scenario 1: Status Quo

In the Status Quo Scenario rates are increased by the rate peg of 2% for 2021/22 and 2.5% each year thereafter.

Applying the material changes and underlying assumptions described on the previous page with no SRV or other drastic measures results in general fund annual operating losses before capital income of between \$3.4 and \$6.2 million over the 10-year period. The liquidity of the general fund continues to be an immediate concern, with unrestricted cash projected to be exhausted in the 2021/22 financial year. As presented, internally restricted and unrestricted cash and investments reduces from \$8.01 million to negative \$-17.15 million and unrestricted cash to less than -\$24.8 million.

The outcomes in the Status Quo scenario as presented cannot be contemplated and if a significant SRV is not implemented, must be prevented by imposition of urgent and significant austerity measures.

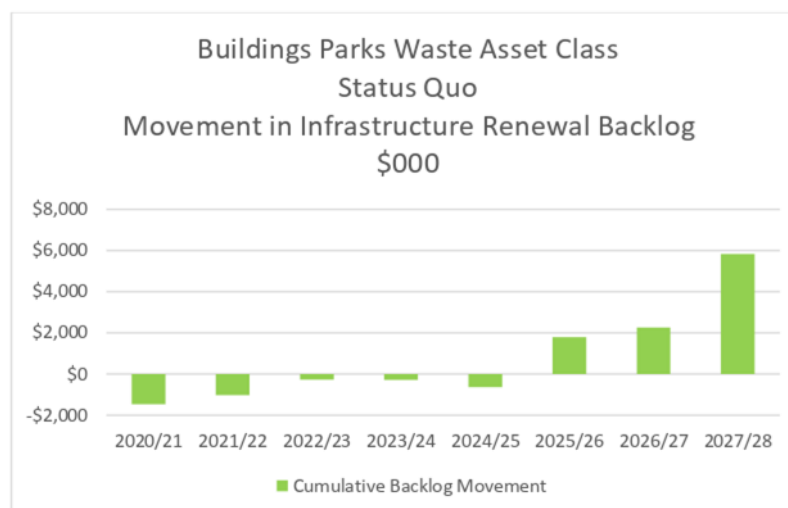
Examples of the scale of the cuts required are:

- Reducing the workforce by 25%; or
- Cutting the capital expenditure budget by 30% causing unsustainable increases in asset renewal backlog; or
- Ceasing Tourism and Economic Development activities; closing libraries, museums, visitor information facilities, swimming pools and sporting facilities, reducing maintenance of parks and gardens.

These measures, or more likely a combination of lesser reductions in each category, would drastically reduce service levels with significant social impacts and generate unsustainable infrastructure renewal backlogs.

It is noted that:

- Council's Asset Management Plan for Buildings, Parks & Waste Assets projects an increasing renewal backlog, based on budgeted capital renewal expenditure of \$590,000 pa. By 2027/28, the cumulative increase in backlog in this class is predicted to be \$5.8 million per the graph below. [The intent of Council is not to undertake renewal on an asset until it reaches its 'intervention level', that is the condition at which the community has determined renewal is required. Typically, assets will be renewed between condition 6 & 8 which ranges from fair/poor to very poor depending on their classification. For the purpose of Council's asset management plans, modelling assumes that all assets will be renewed at condition grade 7]
- Additional increases in fees and charges would not be reasonable given increases already imposed and planned annual increases of 4% pa, and in any case are not a significant income source.
- Unlike LGAs in city areas, Council doesn't have many readily saleable assets. While some asset realisation is possible, this has not been considered as a realistic short-term option.



Status Quo Income Statement and Unrestricted Cash

[illegible]

Status Quo Graphs



Scenario 2: Advertised SRV for community consultation

The following increases to rates via special rate variation are proposed:

Year	Increase
2021/22	19.00%
2022/23	18.00%
2023/24	5.00%
*2024/25	5.00%
2025/26	5.00%

*In 2024/25 the increase is net of expiring Gundagai Main Street SRV. This represents a cumulative increase of 62.6% over the 5-year period.

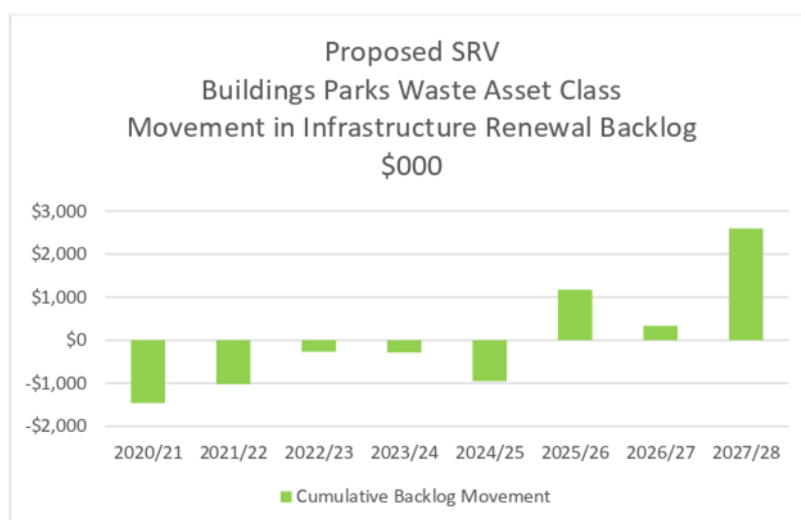
In this scenario, general fund operating losses before capital income are still projected after 10 years in the order of \$1.5 million pa.

Unrestricted cash remains uncomfortably tight in the early years reducing to a low of \$831,000 in 2020/21 before increasing to a reasonable range of between \$1.5 million and \$3 million.

Additional funding of \$310,000 is invested in building renewals from 2024/25 and additional \$1,000,000 in renewals for the Buildings, Parks & Waste Asset Class in each of 2026/27, 2027/28 and 2028/29, rising to \$2,000,000 in 2029/30. The projected increase of Infrastructure Renewal Backlog in the Proposed SRV Scenario is reduced to \$2.6 million, compared to the increase of renewal backlog in the Status Quo Scenario of \$5.8 million.

The easing liquidity pressures later in the projection also allow capital works on transport assets to be increased to the 2020 Moloney Report recommendation of \$4,700,000 pa from the amount of \$4,290,000 pa included in the Status Quo Scenario.

While ongoing operating losses before capital are predicted for the 10 year term of the plan, the improved cash flow delivered by the proposed SRV will allow Council time to implement further service level reviews and productivity improvements.



Proposed SRV Income Statement and Unrestricted Cash

General fund - Financial Statement										
	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30
Income from continuing operations										
	7,653,564	9,107,741	10,747,135	11,284,491	11,848,716	12,441,152	12,752,180	13,070,985	13,397,760	13,732,704
	4,058,911	4,687,467	4,793,588	4,903,140	5,016,252	5,133,058	5,253,698	5,378,317	5,507,065	5,640,100
	65,000	65,065	65,130	65,130	65,195	65,195	65,260	65,260	65,326	65,326
	885,649	888,306	890,971	893,644	896,325	899,014	901,711	904,416	907,129	909,850
	10,101,458	8,029,498	8,109,793	8,190,891	8,272,800	8,355,528	8,439,083	8,523,474	8,608,709	8,694,796
	5,313,054	1,565,650	571,307	577,020	582,790	588,618	594,504	600,449	606,453	612,518
	1,877,561	1,894,691	1,912,018	1,929,544	1,947,272	1,965,204	1,983,341	2,001,688	2,020,245	2,039,016
	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-
Total Income	29,955,197	26,238,419	27,089,941	27,843,860	28,629,349	29,447,768	29,989,778	30,544,589	31,112,687	31,694,309
Expenses from continuing operations										
	10,700,609	11,045,108	10,816,007	11,093,625	11,378,132	11,669,697	11,968,498	12,274,714	12,588,531	12,910,138
	86,487	76,259	59,781	40,391	26,263	15,320	15,320	15,320	15,320	15,320
	5,684,527	5,501,640	5,621,681	5,744,723	5,870,841	6,000,112	6,132,615	6,268,431	6,407,841	6,550,332
	8,171,135	8,252,847	8,335,375	8,418,729	8,502,916	8,587,945	8,673,825	8,760,563	8,848,169	8,936,650
	2,987,250	3,061,931	3,138,480	3,216,942	3,297,365	3,379,799	3,464,294	3,550,902	3,639,674	3,730,666
	432,000	436,320	440,683	445,090	449,541	454,036	458,577	463,162	467,794	472,472
	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-
Total Expenses	28,062,008	28,374,106	28,412,007	28,959,500	29,525,058	30,106,911	30,713,129	31,333,092	31,967,130	32,615,579
Net Operating Result	1,893,189	(2,135,687)	(1,322,066)	(1,115,640)	(895,709)	(659,143)	(723,351)	(788,503)	(854,443)	(921,270)
Net operating result before grants and contributions provided for capital purposes										
	(3,419,865)	(3,701,337)	(1,893,372)	(1,692,659)	(1,478,498)	(1,247,761)	(1,317,855)	(1,388,952)	(1,460,896)	(1,533,788)
	831,692	1,142,813	1,278,003	1,873,004	2,222,110	3,079,396	2,958,085	2,858,419	2,780,813	2,725,602
Unrestricted Cash										
Rates Percentage Increase		19.00%	18.00%	5.00%	5.00%	5.00%	2.50%	2.50%	2.50%	2.50%



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Proposed SRV Graphs



Scenario 3: Proposed SRV for Application to IPART

The following increases to rates via special rate variation are proposed:

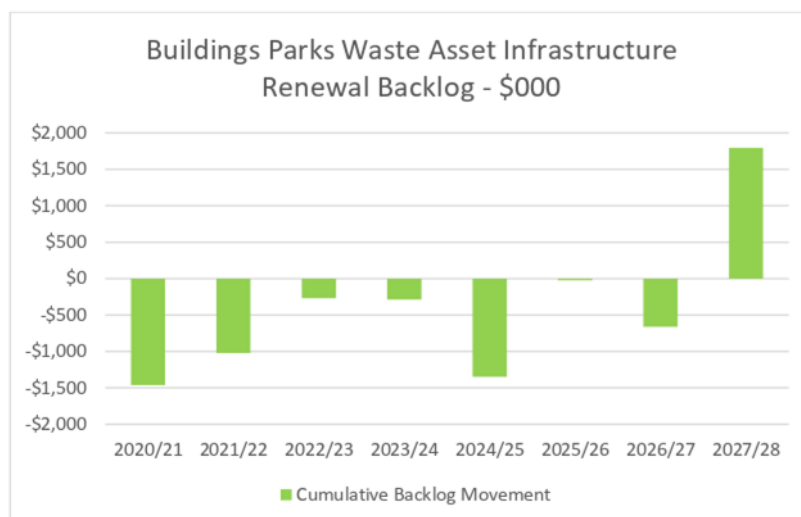
Year	Increase
2021/22	20.00%
2022/23	16.00%
2023/24	5.00%
*2024/25	5.00%

*In 2024/25 the increase is net of expiring Gundagai Main Street SRV. This represents a cumulative increase of 53.5% over the 4-year period.

In this scenario, general fund operating losses before capital income are still projected after 10 years in the order of \$1.5 million pa. This scenario will not deliver long term financial sustainability without additional sources of revenue or cost savings. However, it does secure Council's cash position while opportunities are identified.

Unrestricted cash remains uncomfortably tight in the early years reducing to a low of \$831,000 in 2020/21 before increasing to remain steady around \$3 million.

Additional funding of \$310,000 is invested in building renewals from 2024/25 and additional \$400,000 in renewals for the Buildings, Parks & Waste Asset Class in 2024/25, then \$800,000 per annum in 2025/26 through to 2029/30. The projected increase of Infrastructure Renewal Backlog for this class of assets in Scenario 3 is reduced to \$1.795 million, compared to the increase of renewal backlog in the Status Quo Scenario (Scenario 1) of \$5.8 million. Forecast expenditure is not sufficient to meet the cost of predicted asset renewals, however the very significant capital grant funding provided by the State Government in the four years post-merger has reduced Council's immediate renewal backlog.



The easing liquidity pressures later in the projection also allow capital works on transport assets to be increased by \$110,000 per year to \$4,400,000 pa from the amount of \$4,290,000 pa included in the Status Quo Scenario.

Cumulative rate increases for Scenario 3 are lower than Scenario 2 by \$401,736 by 2025/26.

General fund - Financial Statement



	2019/20	Operational Plan 2020/21	Delivery Program 2021/22	Delivery Program 2022/23	Delivery Program 2023/24	Long Term Financial Plan 2024/25	Long Term Financial Plan 2025/26	Long Term Financial Plan 2026/27	Long Term Financial Plan 2027/28	Long Term Financial Plan 2028/29	Long Term Financial Plan 2029/30
Income from continuing operations											
Rates	7,542,773	7,653,564	9,184,277	10,653,761	11,186,449	11,745,772	12,039,416	12,340,401	12,648,911	12,965,134	13,289,262
User charges and fees	4,840,803	4,058,911	4,687,467	4,793,588	4,903,140	5,016,252	5,133,058	5,253,698	5,378,317	5,507,065	5,640,100
Interest and investment revenue	279,470	65,000	65,065	65,130	65,130	65,195	65,195	65,260	65,260	65,326	65,326
Other revenues	883,000	885,649	888,306	890,971	893,644	896,325	899,014	901,711	904,416	907,129	909,850
Operating grants and contributions	9,771,663	10,101,458	8,029,498	8,109,793	8,190,891	8,272,800	8,355,528	8,439,083	8,523,474	8,608,709	8,694,796
Capital grants and contributions	2,866,000	5,313,054	1,565,650	571,307	577,020	582,790	588,618	594,504	600,449	606,453	612,518
Recovery of corporate overhead expenditure		1,877,561	1,894,691	1,912,018	1,929,544	1,947,272	1,965,204	1,983,341	2,001,688	2,020,245	2,039,016
Rental income	221,000										
Net gain from the disposal of assets	408,000										
Total Income	26,812,709	29,955,197	26,314,954	26,996,568	27,745,818	28,526,405	29,046,032	29,577,999	30,122,515	30,680,061	31,250,868
Expenses from continuing operations											
Employee benefits and on-costs	11,251,483	10,700,609	11,048,560	10,823,014	11,039,474	11,260,263	11,485,469	11,715,178	11,949,482	12,188,471	12,432,241
Borrowing costs	107,000	86,487	76,259	59,781	40,391	26,263	15,320	15,320	15,320	15,320	15,320
Materials and contracts	10,840,200	5,684,527	5,501,640	5,621,681	5,744,723	5,870,841	6,000,112	6,132,615	6,268,431	6,407,641	6,550,332
Depreciation and amortisation	8,090,233	8,171,135	8,252,847	8,335,375	8,418,729	8,502,916	8,587,945	8,673,825	8,760,563	8,848,169	8,936,650
Other expenses	1,087,058	2,987,250	3,061,931	3,138,480	3,216,942	3,297,365	3,379,799	3,464,294	3,550,902	3,639,674	3,730,666
Corporate overhead costs		432,000	436,320	440,683	445,090	449,541	454,036	458,577	463,162	467,794	472,472
Easement rental expense											
Net loss from the disposal of assets	410,000										
Total Expenses	30,965,974	28,062,008	28,377,557	28,419,014	28,905,348	29,407,190	29,922,682	30,459,809	31,007,859	31,567,070	32,137,682
Net Operating Result	(4,153,265)	1,893,189	(2,062,603)	(1,422,446)	(1,159,530)	(880,785)	(876,650)	(881,810)	(885,344)	(887,008)	(886,814)
Net operating result before grants and contributions provided for capital purposes	(7,019,265)	(3,419,865)	(3,628,253)	(1,993,753)	(1,736,550)	(1,463,574)	(1,465,268)	(1,476,314)	(1,485,793)	(1,493,462)	(1,499,332)
Unrestricted Cash	1,252,000	831,692	1,215,897	1,250,706	1,801,817	2,065,847	2,205,625	2,425,856	2,729,348	3,119,176	3,598,422

General fund - Balance Sheet



	2019/20	Operational Plan 2020/21	Delivery Program 2021/22	Delivery Program 2022/23	Delivery Program 2023/24	Long Term Financial Plan 2024/25	Long Term Financial Plan 2025/26	Long Term Financial Plan 2026/27	Long Term Financial Plan 2027/28	Long Term Financial Plan 2028/29	Long Term Financial Plan 2029/30
Assets											
Current Assets											
Cash & Equivalents	7,708,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000
Investments	4,556,000	5,952,446	6,959,715	8,197,757	9,539,231	10,215,448	10,588,194	10,688,253	11,794,005	12,438,946	13,938,251
Receivables	1,357,000	1,347,500	1,320,550	1,294,139	1,268,256	1,242,891	1,218,033	1,193,673	1,169,799	1,146,403	1,123,475
Inventories	808,000	808,000	808,000	808,000	808,000	808,000	808,000	808,000	808,000	808,000	808,000
Other	2,577,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Total Current Assets	17,006,000	13,107,946	14,088,265	15,299,896	16,615,487	17,266,339	17,614,227	17,689,926	18,771,805	19,393,349	20,869,726
Non-Current Assets											
Receivables	89,000	89,000	89,000	89,000	89,000	89,000	89,000	89,000	89,000	89,000	89,000
Inventories	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000	1,302,000
IP&E	519,239,000	505,648,217	504,419,223	503,989,118	504,167,008	504,698,353	504,162,607	504,177,851	503,443,520	493,088,070	482,634,355
Intangible Assets	172,000	172,000	172,000	172,000	172,000	172,000	172,000	172,000	172,000	172,000	172,000
Total Non-Current Assets	520,802,000	507,211,217	505,982,223	505,552,118	505,730,008	506,261,353	505,725,607	505,740,851	505,006,520	494,651,070	484,197,355
Total Assets	537,808,000	520,319,163	520,070,488	520,852,014	522,345,495	523,527,693	523,339,835	523,430,777	523,778,324	514,044,419	505,067,081
Liabilities											
Current Liabilities											
Payables	3,696,000	3,692,160	3,690,622	3,689,068	3,687,498	3,685,913	3,684,313	3,682,696	3,681,063	3,679,413	3,677,747
Contract Liabilities	2,510,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Borrowings	509,000	536,594	607,211	435,998	450,126	92,959	92,959	92,959	92,959	92,959	-
Provisions	4,198,000	4,098,000	3,998,000	3,898,000	3,798,000	3,698,000	3,698,000	3,698,000	3,698,000	3,698,000	3,698,000
Total Current Liabilities	10,913,000	9,326,754	9,295,832	9,023,066	8,935,625	8,476,873	8,475,272	8,473,655	8,472,022	8,470,373	8,375,747
Non-Current Liabilities											
Provisions	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000	1,086,000
Borrowings	2,128,000	1,958,133	1,350,922	914,923	464,797	371,838	278,878	185,919	92,959	-	-
Total Non-Current Liabilities	3,214,000	3,044,133	2,436,922	2,000,923	1,550,797	1,457,838	1,364,878	1,271,919	1,178,959	1,086,000	1,086,000
Total Liabilities	14,127,000	12,370,886	11,732,754	11,023,990	10,486,422	9,934,711	9,840,150	9,745,574	9,650,982	9,556,373	9,461,747
Net Assets	523,681,000	507,948,276	508,337,734	509,828,024	511,859,073	513,592,982	513,499,684	513,685,202	514,127,343	504,488,046	495,605,333
Equity											
Accumulated Surplus	346,274,000	331,576,476	333,272,004	336,068,364	339,418,628	342,485,079	343,733,835	345,271,106	347,074,885	338,807,306	331,306,582
Revaluation Reserves	177,407,000	176,371,800	175,065,730	173,759,660	172,440,445	171,107,903	169,765,849	168,414,097	167,052,458	165,680,740	164,298,752
Total Equity	523,681,000	507,948,276	508,337,734	509,828,024	511,859,073	513,592,982	513,499,684	513,685,202	514,127,343	504,488,046	495,605,333

